

**STATEMENT OF SPECIAL CIRCUMSTANCES  
RENDERING DEPARTURE FROM GENERAL SCHEDULES  
JUST AND CONSISTENT WITH THE PUBLIC INTEREST**

1. The service to be rendered under the Special Contract between Concord Steam Corporation (the “Company”) and the Concord Family YMCA (the “YMCA”) dated February 15, 2007 (the “Special Contract”) as proposed to be amended by that certain Amendment to Special Contract dated March 22, 2010 (the “Amendment”) consists of the furnishing of steam service to the YMCA located at 15 North State Street, Concord, New Hampshire 03301 at a price which takes into account the marginal cost of serving the YMCA in addition to a contribution towards the Company’s fixed costs of serving its customers.
2. The Special Contract, as proposed to be amended by the Amendment, has been designed to meet the specific needs of the YMCA while at the same time providing benefits for the Company and its other customers. The parties agree that steam supply is a vital element of YMCA’s business, and that the YMCA has relied, and will rely, on the Contract, as proposed to be amended by the Amendment, in making its long term decisions concerning its source of heat and steam. Further, the YMCA, has experienced, and is continuing to experience, significant financial difficulties given the pressures on non-profit entities, yet it seeks to continue to provide needed services to the Concord community while meeting its financial obligations to the Company.
3. Retention of the YMCA’s steam load is important to the Company because it constitutes approximately 15% of the Company’s summer steam sale and approximately 3.5% of the Company’s annual steam sales. Thus, the Special Contract, as proposed to be modified by the Amendment, enables the YMCA to continue its operations while eliminating the risk that the Company will lose the YMCA steam load and providing a regular revenue stream from the YMCA to the Company for services provided. In turn, this will contribute significantly to holding down rates for the Company’s other customers.